

LOS ALAMITOS UNIFIED SCHOOL DISTRICT

June 9, 2020

APPROVAL OF MAINTENANCE AGREEMENTS

Approval is requested on the renewal of the following maintenance agreement:

Who: Follett School Solutions, Inc.
What: Approval of Follett Destiny Resourced Management Agreement for Follett Destiny Library Manager Hosted Services
Where: Districtwide
When: 2020-2021
Why: Destiny Library and Textbook Manager Solution software maintenance and support fees.
Cost: Cost will not exceed \$17,594.71 to be paid from General Fund.

Who: Aeries Software
What: Renewal of annual maintenance and support agreement for Aeries Student Information System.
Where: Districtwide
When: July 1, 2020 through June 30, 2021
Why: This annual maintenance and support agreement provides telephone support, updates, and enhancements to the Aeries Student Information System, Aeries Data Analytics, and Aeries Online Enrollment
Cost: \$46,545.60. To be paid from Technology funds.

Who: Checkpoint Communications, Inc.
What: Support for low-voltage and PA system cabling at the high school
Why: Checkpoint Communications will help support our older PA system at Los Alamitos High School and provide other low-voltage services at school sites as needed.
When: July 1, 2020 through June 30, 2021
Where: Los Alamitos High School
Cost: Not to exceed \$5,000. This is the same as last year. To be paid from the Technology budget.

Who: ConvergeOne, Inc.

What: Approval of annual agreement with ConvergeOne, Inc. to assist in network security, unified communications, and network support as needed
When: July 1, 2020 through June 30, 2021
Where: Districtwide
Why: With the large number of projects and new security systems we have deployed, the Information Technology Department's goal is to implement projects within a reasonable time to benefit instruction and safety. ConvergeOne is a Microsoft and Cisco Partner which will provide resources and safety recommendations to our District in resolving issues and implementing projects successfully. ConvergeOne would be available to our District as technology issues arise and to assist with security solutions.
Cost: Not to exceed \$50,000. To be paid from the Technology budget.

Who: DynTek Services, Inc.
What: Agreement with DynTek Services, Inc. to provide weekly network maintenance and support services
When: July 1, 2020 through June 30, 2021
Where: Districtwide
Why: With the large increase of network devices, projects, and new systems being deployed, the Information Technology Department is in need of continued additional resources to continue to maintain network systems within a reasonable time. DynTek is a Microsoft and Cisco Gold Partner who provides an important resource to our District. DynTek will be on site at the District Office twice a week.
Cost: Not to exceed \$140,000. To be paid from the Technology budget.

Who: ConvergeOne, Inc.
What: Renewal of annual maintenance for our Dell SAN (Storage Area Network) hardware
Where: Districtwide
When: June 3, 2020 to June 2, 2021
Why: Maintenance renewal for our Dell SAN (Storage Area Network) hardware to receive updates and technical support from manufacturer
Cost: \$1,288.60. To be paid from the Technology Fund.

Who: Frontline Education
What: Renewal of annual maintenance and support agreement for Absence and Substitute Management System
Where: Districtwide
When: July 1, 2020 through June 30, 2021
Why: This annual maintenance and support agreement provides telephone support, updates, and enhancements to the Absence and Substitute Management System
Cost: \$20,856.38. To be paid from the General Fund.

Who: SASCO
What: Renewal of agreement with SASCO low-voltage cabling and electrical services Districtwide, as needed
When: July 1, 2020 through June 30, 2021
Where: Districtwide
Why: For services and repairs across the District. SASCO is certified in the areas of electrical, pathways, and data cabling work per industry standards, and they understand our technology needs, budget constraints, and consistently provide discounts and any savings back to the District.
Cost: Not to exceed \$30,000.00. To be paid from the Technology budget.

Who: SecureWorks, Inc.
What: Agreement with SecureWorks, Inc. for network security and threat intelligence services and monitoring
Where: Districtwide
When: July 15, 2020 through July 1, 2021
Why: There continues to be an increase in data breaches and cyber-attacks and experts believe that this trend will continue. This agreement will provide the District with premium 24/7 enterprise level services from SecureWorks to assist in the network security and threat intelligence monitoring of our data network. The solution will help enhance our security posture, detect security risks, provide server end-point protection, and manage all event logs. The solution is similar to what our Orange County Department of Education and other Districts have implemented.
Cost: \$21,527.82. To be paid from the Technology Fund.

Who: Syscloud, Inc.
What: Approval of agreement with SysCloud Inc. for Online Security services and backup
Why: SysCloud services provides premier machine learning analytics software for cloud security and online backup. This solution will help gain visibility and protect users from online digital citizen violations, behavioral risks, and other cyber threats while using office collaboration suites like Google G suite and Microsoft Office 365. Los Alamitos Unified thrives in maintaining a safe and secure learning environment focused on 21st Century skills for all students and families.
When: July 1, 2020 through June 30, 2022
Where: Districtwide
Cost: \$22,963.50 per year. This includes a 25% discount to the District. To be paid annually from the Technology Budget.

Who: Raptor Technologies

What: Annual access to the Visitor Management System
Where: All school sites
Why: Raptor Technologies provides a robust visitor management system that allows for school sites whereby visitors' information is checked against registries for sex offenders from all 50 states, local databases for custody agreements as well as other programmable custom alerts. Visitors use their government issued ID to check in at the school site, and once cleared in the system, receive a printed name badge with a scanned picture from their ID and a time stamp for their arrival.
When: July 2020 – June 2021
Cost: Approximately \$5000

Who: SofterWare, Inc.
What: Renewal of EZ-CARE2 Web Subscription Plan with SofterWare, Inc.
When: December 9, 2020 through December 9, 2021
Where: Child Development Center Program Districtwide
Why: Renewal of childcare management software program and payment processing system for the Childhood Development Center
Cost: \$600 EZCARE2 Web Annual Service Fee. Transaction processing fees are \$0.35 plus a 2.59% per credit card (i.e. Visa, MasterCard, and Discover) transaction.